

ComDef West 2011

Convention Center, San Diego, CA
24-25 January 2011



Architecture for Coalition Cooperation

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ComDef West 2011 Handbook

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Schedule of Events

- 0815-0820 **INTRODUCTIONS OF THE CO-LEADS**, *Quentin Whiteree, President, IDEEA, Inc.*
- **Matthew Warren**, *Director, Pacific Armaments Cooperation, OUSD*
 - **Col. David Erickson**, *Defense Cooperation Attache, Embassy of Canada, Washington, DC*
- 0820-0840 **KEYNOTE – NAVY SURFACE WARFARE – FUTURE READINESS**
- **RDML James P. McManamon, USN**, *Deputy Commander for Surface Warfare, SEA 21, NAVSEA*
- 0840-0900 **KEYNOTE – HARD CHOICES AHEAD**
- **Brett Lambert**, *Director, Industrial Policy, OUSD AT&L*
- 0900-0920 **ARCHITECTURE FOR COALITION COOPERATION**
- **Dennis E. Wisnosky**, *Chief Technical Officer (CTO) and Chief Architect (CA) of the Department of Defense (DoD) Business Mission Area (BMA)*
- 0920-0940 **COALITION WARFARE & GLOBALIZATION: THE NEW DEFENSE TRANSFORMATION?**
- **Hon. Jeffrey P. Bialos**, *Partner, Sutherland Asbill & Brennan LLP*
- 0940-1000 **C4I INTERNATIONAL VISION**
- **Steven Bullard**, *Program Manager, International C4I Integration (PMW-740), PEO (C4I)*
- 1000-1010 **BREAK**
- 1010-1230 **RECAPITALIZING DEFENSE – PERSPECTIVES & PRIORITIES**
- **RADM Trond Grytting RNoN**, *Defense Attache, Embassy of Norway, Washington DC*
 - **Brigadier Bhupesh Kumar Jain**, *Defense & Military Attache, Embassy of India, Washington DC*
 - **Julia Filer**, *First Secretary Defence Acquisition Policy & Trade, British Embassy, Washington, DC*
- Moderator: **Capt. George Galdorisi, USN (Ret.)**, *Director, Corporate Strategy Group, SPAWAR Pacific*



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1230-1400 LUNCHEON – A VIEW FROM ISLAMABAD

- Ambassador Anne W. Patterson

Introduction: **Dr. Sam J. Tangredi**, Director, San Diego Ops., Strategic Insight LTD & West Coast Editor, CDQ

1400-1430 THE US MARINE CORPS BEYOND 2011

- Gen. Robert Magnus, USMC, Former Assistant Commandant, US Marine Corps.

1430-1520 BUILDING THE GLOBAL MARITIME PARTNERSHIP VISION

- Rino Pivrotto, Executive Director, Navy International Programs Office
- Capt. George Galdorisi, USN (Ret.), Dir., Corp. Strategy Group, SPAWAR Systems Center Pacific & Dr. Stephanie Hsieh, Sr. Strategic Analyst, Corp. Strategy Group, SPAWAR Systems Center Pacific

1520-1620 SPACE & AEROSPACE BUSINESS OPPORTUNITIES

- Janice Bellucci Dunn, General Counsel, California Space Authority

EXPORT SALES OPPORTUNITIES FOR DEFENSE FIRMS

- Julia Rauner Guerrero, Senior International Trade Specialist, Aerospace, Environment & Marine Technology Industry Teams, US Commercial Service

1620-1630 BREAK

1630-1645 FINANCING INTERNATIONAL IMPORTS/EXPORTS

- Nenad Dordevic, President, SALTUS, LLC

1645-1730 CHANGING THE BUYING PARADIGM

- LtCol Mike “Joker” Boorstein, USMC, Commanding Officer, VMM-166
- Kenneth W. Moritz, New Business Director, PMA 275, US Naval Air Systems Command

1730-1745 PARTNERING WITH INTERNATIONAL CORPORATIONS

- Lars Bjerde, Executive Vice President, Head of Strategy & Business Development, Saab North America, Inc.

1745-1900 RECEPTION

PARTNERSHIP FOR A SAFER SOCIETY



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Tuesday, 25 January 2011

0800-0810 **CONFERENCE DAY ONE RECAP**

0810-0850 **NEW DIRECTIONS FOR PACIFIC COOPERATION**

- **Jeffrey A. Bloom**, *Japan Desk Officer, OUSD AT&L, IC/PAC*
- **Daniel M. Lambert**, *Senior Business Development Manager for Standard Missile 6, Raytheon Missile Systems*

Moderator: **Frank Cevasco**, *President, Cevasco International LLC*

0850-0950 **UNMANNED VEHICLES – HOW FAR – HOW FAST**

- **John Porter**, *Deputy Director, International Strategic Development, General Atomics Aeronautical Systems, Inc.*
- **Mike Isherwood**, *Senior Analyst, Northrop Grumman Corporation*

Moderator: **George (Guy) Thomas**, *S&T Advisor, Office of Global Maritime Situational Awareness*

0950-1000 **BREAK**

1000-1100 **NATO SEA SPARROW CASE STUDY:TAKING INTERNATIONAL COOPERATION TO THE NEXT LEVEL**

- **CAPT. Paul S. Rouffaer**, *Royal Netherlands Navy, Deputy Project Manager, NATO SEASPARROW Project Office*
- **Raymond Blackburn, III**, *Senior International Consultant, NATO SEASPARROW Project Office*
- **Mark Brown**, *Director, ESSM Block 2, Raytheon Missile Systems*

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1100-1225 **EXPORT CONTROL WORKSHOP – IMPLEMENTING CHANGE**

- **Dr. Jennifer Stewart**, DG, Def. Procurement, Embassy of Canada, Washington, DC
- **Anthony A. Aldwell**, Deputy Director, DTSA, OUSD
- **Major Kang S. Kim**, Army Logistics Program Officer, Office of Defense Logistics Attache, Embassy of Korea, Washington, DC
- **David Marshall**, Counsellor, Defence Materiel, Embassy of Australia, Washington, DC
- **Gideon Meretz**, Director, Defense Cooperation, Embassy of Israel, Washington, DC
- **Gary Stanley**, President, Global Legal Services, PC

Moderator: **Ronald E. Genemans**, Defense Cooperation Attache, Embassy of the Netherlands, Washington, DC

1225-1230 **CONFERENCE WRAP-UP**

1230-1400 **LUNCHEON** (AFCEA/USNI WEST 2011 Event on the WEST 2011 Exhibit Floor - ComDef registration includes ticket to this event)

- **MajGen Melvin G. Spiese, USMC**, Deputy Commanding General, I Marine Expeditionary Force

Call for Papers

Should you wish to present at an upcoming ComDef event, please submit a 200 word synopsis by email to qwhitree@ideea.com including:- title, presenter and subject matter. We would also welcome suggestions for topics and/or themes.

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Point of Contact: Lars Bjerde, Executive Vice President,
Head, Strategy & Business Development

Saab is one of the world's leading high-technology companies, with its main operations in defense, aviation and civil security. Its presence and operations in the United States is significant. For decades, American forces have depended on the quality and effectiveness of Saab manufactured support- and anti-armor weapons, such as the Carl-Gustaf and AT4.



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Raytheon Company, with 2009 sales of \$25 billion, is a technology and innovation leader specializing in defense, homeland security and other government markets throughout the world. With a history of innovation spanning 88 years, Raytheon provides state-of-the-art electronics, mission systems integration and other capabilities in the areas of sensing; effects; and command, control, communications and intelligence systems, as well as a broad range of mission support services. With headquarters in Waltham, Mass., Raytheon employs 75,000 people worldwide.

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ComDef 2011 Events



ComDef West 2011 | January 24-25 | San Diego, CA
Architecture for Coalition Cooperation

CDQ Workshop | March 8 | Embassy of Italy, Washington, DC
Future of Technology Cooperation

Smart Security 2011 | May | Arlington, VA
Critical Infrastructure Protection and Identity Management

ComDef 2011 Washington, DC | September 7 | National Press Club



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Speakers

Anthony Aldwell currently serves as the Deputy Director of the Defense Technology Security Administration. He assumed these duties in October 2008. In this capacity, he manages a staff of 220 policy analysts, engineers, and licensing officers responsible for developing and implementing DoD technology security policies for international transfers of defense-related goods, services, and technologies. Prior to becoming the Deputy Director of DTSA, Mr. Aldwell served as the Principal Director for European and NATO Policy in the Office of the Secretary of Defense. He previously served as the Director for NATO Policy and the Director for Southern European Policy. Mr. Aldwell graduated from Saint Olaf College in 1972 with a Bachelor's Degree in Speech. In 1985, he earned a Master's Degree in National Security Affairs (Middle East/Arabic Studies) from the Naval Postgraduate School

The Hon. Jeffrey P. Bialos is Executive Director of the Program on Transatlantic Security and Industry at the Center for Transatlantic Relations at Johns Hopkins University's School of Advanced International Studies. Mr. Bialos is also a partner in the national law firm of Sutherland Asbill, and Brennan and a senior advisor to JSA Partners. Prior to his current activities, Mr. Bialos served in several senior U.S. government positions. Most recently, he was Deputy Under Secretary of Defense for Industrial Affairs (Sept. 1999-Jan. 2001). Mr. Bialos received his J.D. degree from the University of Chicago Law School, a Master's degree in Public Policy from the Kennedy School of Government at Harvard University, and an A.B. in history, magna cum laude, from Cornell University's College of Arts and Sciences.

Lars Bjerde is Executive Vice President. Head of Strategy and Business Development, Saab North America Inc. From 2008-2010, Mr. Bjerde was Senior Vice President and Advisor to the President and CEO of the Saab Group. Saab Technologies Inc. From 2006-2008, Mr. Bjerde was President and CEO SWE-DISH Satellite Systems Inc, VA. He managed the company to be successfully acquired in 2007 and it is now traded on the NY Stock Exchange. From 2001-2006, Mr. Bjerde was VP and General Manager North America, Ericsson Inc. He established in 2001 Ericsson Microwave Systems in the North American market and launched a major sales initiative regarding radar and telecom systems and strategic co-operation opportunities. From 1988-2001, Mr. Bjerde was Counsellor for Defence Cooperation, Embassy of Sweden, DC. He is a Director and board member of various corporations, committees and organizations (e.g. Defense Corporation, Trade Council, SACC)

Raymond Blackburn, III is a senior international consultant in the NATO SEASPARROW Project Office. Mr. Blackburn has over 30 years of Government experience in international weapons cooperation, international agreements and project management.

Jeffrey A. Bloom is the Country Director for Japan and Taiwan in the Office of the Under Secretary of Defense for Acquisition, Technology, and Logistics, OUSD (AT&L). In the International Cooperation (IC) directorate since March 2000, he is the principle advisor to the Department on US-Japan and US-Taiwan matters relating to defense technology, equipment, equipment sustainment and armaments cooperation. Mr. Bloom co-chairs the US-Japan (S&TF) Technology Group. He directs the activities of the US-Taiwan Defense Armaments Cooperation and Exchange Forum. He has also held the South and Central America portfolio in IC. In previous assignment as a US Navy Commander, Mr. Bloom served as the Japan Country Director in the Navy International Programs Office 1996 to 2000. Mr. Bloom holds a Master of Arts in Asian Studies and Bachelor of Science degree from Cornell University, a Master of Public Administration from Troy State University, and completed the US Navy War College curriculum.

Lieutenant Colonel Michael A. Boorstein, USMC assumed command of VMM-166, the second MV-22 squadron at MCAS Miramar in June 2010. In September 2008, he deployed with VMM-266 to Al Asad Air Base, Iraq in support of Operation Iraqi Freedom, and completed a three month assignment as Marine Air Group 16 (Rein) Future Operations Officer and Weapons and Tactics Officer. In November 2009 Major Boorstein transferred to 3d Marine Aircraft Wing where he served as MV-22 subject matter expert and transition plans officer for the Operations departments at 3dMAW and MAG-16, focusing on the introduction of the Osprey into the southern California area of operations. LtCol Boorstein has logged more than 2300 flight hours, including approximately 550 hours in the MV-22. He attended Cornell University via the Naval ROTC scholarship program and received his Bachelor of Science degree in Applied and Engineering Physics in 1994. LtCol Boorstein earned a Masters in Business Administration from George Washington University and a certificate in Legislative Affairs from the Georgetown University Government Affairs Institute.

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Mark E. Brown is director of Raytheon Missile Systems' (RMS) Evolved SeaSparrow Missile (ESSM) Block 2 program, a position he has held since May 2009. Brown is responsible for all aspects of contract planning and execution, staffing, management and reporting. Brown began with RMS in 2001 as a senior manager for strategic planning, and was responsible for the capture of a \$4 billion upgrade program for AMRAAM. Brown has held key positions in several departments within the U.S. Air Force, among them the Air-to-Air Joint Systems Program Office (JSPO); Joint Reconnaissance JSPO; the 9th Strategic Reconnaissance Wing at Beale Air Force Base, Calif.; and the 10th Component Repair Squadron at Davis-Monthan Air Force Base, Ariz. Brown earned a master's degree in electrical engineering at the Air Force Institute of Technology, Wright-Patterson Air Force Base, Ohio; and a bachelor's degree in engineering at Wright State University, Dayton, Ohio.

Steven G. Bullard serves as the program manager for the International C4I Integration Program Office (PMW 740) for the Program Executive Office for Command, Control, Communications, Computers and Intelligence (PEO C4I) in San Diego, CA. In August 2007, Mr. Bullard was selected to serve as the deputy program manager of the new program office, and played a key role in defining the organization's vision, improved management control and acquisition rigor of Foreign Military Sales cases, implemented a long-term contract strategy and oversaw significant growth of C4I interoperability with non-traditional partners in Southeast Asia, Africa, Eastern Europe, and Southeast Asia. Mr. Bullard holds a Bachelor of Science in Electrical Engineering and Computer Science from the University of California, Berkeley, and a Master of Science in Systems Engineering Management from the Naval Postgraduate School.

Frank Cevasco is President of Cevasco International, LLC. His firm provides advice to domestic and international aerospace and defense corporations about strategic positioning, defense acquisition programs, and strategic partnering. His firm has also prepared studies for DoD and Washington think tanks regarding transatlantic security, cooperative RD&A programs, export control reform, and export sales reform. Prior to entering the private sector he served as Assistant Deputy Under Secretary of Defense for International Development and Production Programs where he was principal resident advisor to several Under Secretaries of Defense (AT&L) regarding international program cooperation and international agreements.

Nenad Dordevic is the founder and president of SALTUS LLC, a finance and business advisory services company in Washington DC, for US and international companies seeking to establish or expand their foreign operations and obtain necessary funding through federal government programs and traditional sources of capital. Before starting his own business, Mr. Dordevic served as Vice President for Government Business Development and Federal Contracts Manager at Midland Loan Services, a wholly owned subsidiary of PNC Bank in Washington, DC. Prior to this, Mr. Dordevic was a Vice President at Sovereign Trust Services, a division of Riggs Bank, which provided debt management and corporate trust services to U.S. government agencies, foreign governments, U.S. corporations, and international institutions. Mr. Dordevic received his J.D. degree from the University of Belgrade Law School in Belgrade, Yugoslavia, and his M.B.A. degree in Corporate Finance / International Business from Kogod School of Business, American University, in Washington, DC.

Janice Dunn is currently employed as General Counsel and Director, Federal government Relations by the California Space Authority, Inc. (CSA), a non-profit corporation founded to promote and advocate the continuing development and growth of California's Space Enterprise community. Ms. Dunn earlier served in the U.S. House of Representatives, Committee on Science, as counsel to the Space Subcommittee. Ms. Dunn departed Congress in order to represent private sector clients in litigation related to federal government contracts. Ms. Dunn was graduated with honors from California State University San Diego in 1977 with a bachelor of arts degree in journalism and economics. She subsequently entered law school and was graduated from the University of San Diego.

Colonel David Erickson is a Canadian Army Logistician with supply and finance specialties and currently serves as Canada's Defence Cooperation Attaché to the United State of America. A recent graduate of the Industrial College of the Armed Forces with 33 years of experience in the Canadian Forces, he has commanded in multi-national United Nations operations in the Middle East and at the Formation Level within Canada. He was responsible for the Canadian Force's strategic supply chain, managed military pay systems and was the Senior Finance Officer of the Army. He has had multi and bi-lateral experience within the UN and NATO sub-committee structures and within Canada's Joint Staff.

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Julia Filer BEng(Hons), CEng, MAPM is the First Secretary for Defence Acquisition Policy and Trade at the British Embassy, Washington and is responsible, among other things, for supporting implementation of the UK/US Defence Trade Cooperation Treaty. Ms Filer has held several Change and Project Management roles within the UK Ministry of Defence DE&S (Defence Equipment and Support) organisation, among them the Sea Harrier Project Office, Skynet 5, Artillery Systems and the Maritime Change Programme. Ms Filer is a Chartered Engineer, a licensed Project Manager and has a bachelor's degree in engineering from the University of Nottingham (UK).

Captain George Galdorisi, USN (Ret.) is Director, Corporate Strategy Group at SPAWAR Systems Center Pacific where he helps direct the Center's efforts in strategic planning and corporate communications. Prior to joining SSC Pacific, he completed a 30-year career as a naval aviator, culminating in 14 years of consecutive experience as executive officer, commanding officer, commodore, and chief of staff. He is a 1970 graduate of the United States Naval Academy and holds a Masters Degree in Oceanography from the Naval Postgraduate School and a Masters Degree in International Relations from the University of San Diego. He graduated from both the Naval War College's College of Command and Staff and the College of Naval Warfare, and received the Naval War College's Admiral John Hayward Award for Academic Achievement. Additionally, he is a graduate of MIT Sloan School's Program for Senior Executives.

Ron Genemans is the Defense Cooperation Attaché at the Embassy of The Netherlands. He assumed this position in July 2009. In his previous assignments Mr. Genemans served as a senior policy advisor to the Netherlands Minister of Defence. In earlier positions he worked at the Arms Export Control Department of the Netherlands Ministry of Economic Affairs, the Netherlands Military Intelligence Service and the Royal Netherlands Air Force. In 2005 he worked as an industrial analyst for the Deputy Under Secretary of Defence for Industrial Policy at the US Department of Defense in Washington DC. Ron Genemans is the current Chairman of the Defense MOU Attachés Group (DMAG), a group of 21 countries with bilateral reciprocal defense procurement agreements with the US.

Rear Admiral Trond Grytting, Royal Norwegian Navy (RNoN) is Defense Attache, Royal Norwegian Embassy, Washington DC. Rear Admiral Grytting graduated from the Royal Norwegian Naval Academy in Bergen in 1980, Marine Ortungsschule Operations and Surface Warfare with the German Navy in Germany in 1985, the Royal Norwegian Naval Staff College in 1986, Advanced staff College at the Defence Academy in Copenhagen in 1994 and the Norwegian National Defence College Total Defence course in 2000. He was appointed Rear Admiral in 2005. His military service includes command experience from Fast Patrols Boats, FPB division and Frigates, tactical school as instructor in weapons & tactics, Instructor at the Norwegian Defence Staff College/Joint Division, Chief of Staff Standing Naval Forces North Atlantic (COS STANAVFORLANT) and Commander Norwegian Frigate Flotilla, Commander Norwegian Task Group, Commander Crisis responder Headquarters North and Deputy Commander Norwegian Joint Headquarters.

Dr Stephanie Hsieh is a senior strategic analyst in the Corporate Strategy Group at SPAWAR Systems Center Pacific. She received her Ph.D. in political science from the University of Southern California. She has authored numerous publications on networking the global maritime partnership including one that has been published in the U.S. Naval Institute's PROCEEDINGS magazine.

Michael Isherwood is a Senior Analyst for Northrop Grumman where he provides in-depth analysis of military, political, and technological developments affecting national security. As the company's senior air strategist, his work focuses on manned and unmanned aircraft and their application to challenges facing US Forces. Mike served 24 years in the Air Force retiring in the grade of Colonel. He's a command pilot with over 3,300 hours in the A-10 and F-16 aircraft with combat tours over Kuwait, Iraq and Afghanistan. He commanded at the squadron through wing level, to include leading the Air Force's only wing in Afghanistan from 2005-2006. His staff assignments included serving as a Special Assistance to the Chairman Joint Chiefs of Staff and the Chief of Staff, USAF plus serving as the Deputy Air Component Command Element in Afghanistan. Mike was a distinguished graduate (with honors) from the US Air Force Academy, the US Air Force Weapons School and the National War College.

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Brigadier Bhupesh Kumar Jain is Defense and Military Attache, Embassy of India, Washington DC. He has been a qualified operational paratrooper and combat skydiver. He has done a number of tenures in North Indian State of Jammu & Kashmir and participated in Counter Terrorist Operations there, including along the Line of Control with Pakistan. He has commanded both an Infantry Battalion and an Infantry Brigade in active operational area in the Northern Sector of India. His staff assignments include duty in the Logistic and Operational Branches at the Brigade and Divisional Headquarters respectively. He has also done a tour of duty in the Faculty of Studies at Army War College and Perspective Planning Branch of Army Headquarters. He holds a Bachelor degree in Science from Jawahar Lal Nehru University at New Delhi and Masters in National Security and Defence Studies from Madras University, Chennai. He is also 'Master of Philosophy' in Defence Studies.

Maj. Kim is an Assistant Defense Logistics Attache in Embassy of Korea. Currently, he is responsible for 150 Foreign Military Sales (FMS) cases for the Korean Army, local direct commercial purchase, and represents Korea for defense cooperation relationship. He is Army infantry officer until joining acquisition corps in 2006. He has been through various careers including combined operations and project managements. He possesses Master degree in Computer Science and Applied Physics from Naval Postgraduate School, Monterey, CA.

Brett B. Lambert joined the US Department of Defense (DoD) in 2009 as Director of Industrial Policy in the Office of the Assistant Secretary of Defense for Acquisition (OASD(A)). Prior to joining the DoD, Mr. Lambert was a managing director for the Civitas Group. From 1989 until 2007, Mr. Lambert held positions of increasing responsibility at DFI International, a national security consultancy he built with the founder. Mr. Lambert assisted in the sale of DFI 2007. Before joining DFI, Mr. Lambert worked for the US Department of State (USAID) at the American Embassy in New Delhi. Prior to this, he attended graduate school at Jawaharlal Nehru University on a Rotary Graduate Scholarship he received during his senior year at Kansas State University. He also worked as an independent journalist in India, Pakistan and Burma. Before his time in Asia, Mr. Lambert served in the Political-Military Group at the Center for Strategic and International Studies.

Daniel M. Lambert, Commander, USN (Ret.) served the US Navy for 20 years after graduating from the United States Naval Academy in 1977. He served as a Weapons Combat Systems Officer on USS Sides (FFG 14), USS Reeves (CG-24) and Destroyer Squadron 35. He spent five years in Washington DC on both the Navy International Programs Office Staff and then as a sponsor for the Evolved SeaSparrow Missile (ESSM) system on the staff of the Chief of Naval Operations. After transitioning to industry in 1997, he joined United Defense LP in Minneapolis, Minnesota where he held program management and business development positions on both Vertical Launching Systems and major caliber gun Weapon Systems. In 2005 he joined Raytheon Missile Systems, where he is a senior business development manager for Standard Missile 6. Dan Lambert holds a BS from the US Naval Academy in Engineering and an MBA from Marymount University.

General Robert Magnus, USMC (Ret.) is the former Deputy Commandant for Programs and Resources, Headquarters, U.S. Marine Corps. General Magnus was commissioned in June 1969, after graduating from the University of Virginia with a B.A. (History). In 1993, he received a M.S. (Business Administration) from Strayer College. General Magnus' formal military education includes Naval Aviator Training, the U.S. Marine Corps Command and Staff College (1985), and the National War College (1989). General Magnus reported to Headquarters Marine Corps in July 2000, when he was appointed as the Assistant Deputy Commandant for Plans, Policies, and Operations (Quadrennial Defense Review).

David Marshall commenced as the Counsellor Defence Materiel in the Australian Embassy, Washington DC in January 2009. Since promotion to the Senior Executive Service he has held appointments in the Defence Materiel Organisation as the Director General, Electronic Warfare & Radar Branch, Director General, Materiel Information Management & Policy & prior to moving to the USA was the Director General, Communication Systems Branch with responsibility for the acquisition and support of a range of military communications systems. A former Royal Australian Air Force Engineering Officer, his military career included tours in a maintenance squadron, training unit, project duties in the then Computer Services Division with his last appointment as the senior engineer in the Maritime Project Office, Air Force Materiel Division, Canberra during the acquisition of the P3C Orions. David has a Bachelor of Engineering from Adelaide University and a Master of Business in Capital Project Management from the University of Southern Queensland.

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Rear Admiral James P. McManamon, USN is Deputy Commander for Surface Warfare, SEA 21, Naval Sea Systems Command. McManamon serves as the lead of the Future Readiness Team for the Surface Warfare Enterprise. He also serves on the SWE Board as a member of the SWE Executive Committee and as the executive secretary for Distance Support Governance Board. McManamon is also assigned as the director, Ordnance Safety, SEA 00V. McManamon's sea tours include executive officer, USS Vincennes (CG 49) and commanding officer, USS Milius (DDG 69). Milius was awarded the Battle E. Surface Ship Safety Award and the Meritorious Unit Commendation during his tour. His shore tours include program manager for surface combatants in PEO Ships. Then he was assigned as naval aide and executive assistant to the Assistant Secretary of the Navy - Research, Development and Acquisition (ASN RDA). His first job as a flag officer was Deputy Commander for Warfare Systems Engineering, SEA -06, Naval Sea Systems Command.

Kenneth Moritz is currently Government Director of Business Development for V-22 Joint Program Office NAVAIR PEO(A), Air ASW, Assault and Special Missions Programs PMA-275. The Navy, as Executive Agency for all V-22 variants, Ken is responsible for all international and new domestic business efforts of V-22 Osprey. Responsibilities include Cooperative R&D projects JCTD, FCT and International Sales efforts worldwide while linking domestic requirements to leverage international commonality. He has served in this position since July 2002. Prior service includes Deputy for Production of the AV-8B Harrier, Deputy for International Affairs, Joint Program Office PMA-257, AV-8B Acquisition Manager at NAWC-AD Lakehurst. He attended Gloucester College, Graduate of Defense Systems Management College. Ken is Certified Level III in Program Management & International Affairs and is a Professional Acquisition Member.

Ambassador Anne Woods Patterson served as United States Ambassador to Pakistan from July 2007 to October 2010. Ambassador Patterson became Acting Permanent Representative to the United Nations from January to August, 2005. Earlier, Ambassador Patterson was appointed Deputy U.S. Permanent Representative (August 2004). From 2003-2004, Ambassador Patterson served as Deputy Inspector General of the US State Department. Patterson served as United State Ambassador to Colombia from 2000 to 2003, and as United States Ambassador to El Salvador from 1997 to 2000. Ambassador Patterson received her Bachelor of Arts degree from Wellesley College and attended graduate school at the University of North Carolina at Chapel Hill.

Rino Pivrotto is the Executive Director for the Navy International Programs Office. He is responsible for developing, planning, and implementing the Department of the Navy's International Programs, primarily – Security Assistance, Cooperative Production and R&D, Technology Transfer, Foreign Procurements, Foreign Comparative Testing, and Export Licensing. He manages an annual budget in excess of \$100 million. He has held this position and others in Navy IPO since November 1987.

John C. Porter is Deputy Director, International Strategic Development, Aircraft Systems Group, General Atomics Aeronautical Systems, Inc. He has more than 43 years management and leadership experience, including 20 years in military combat aviation with the U.S. Navy and 17 years in UAV system management. In his current role Mr. Porter is responsible for leading the company's international business development efforts. Prior to joining GA-ASI, he owned and operated a small construction company. During his naval career, following flight training Mr. Porter was assigned to various fighter squadrons where he amassed more than 5,500 flight hours and 302 combat missions in Southeast Asia. He holds a bachelor's degree in aeronautical engineering from Princeton University.

Julia Rauner Guerrero has worked with the U.S. Department of Commerce's International Trade Administration for 23 years including assignments in Washington D.C. and Sao Paulo, Brazil and San Diego California. At the U.S. Commercial Service-San Diego office since 2000, Julia assists companies with their export expansion activities focusing on clean technology (environmental technology, renewable energy and green building), aerospace/defense, marine technologies, and industrial products and services. She has received numerous U.S. Department of Commerce awards for her work in support of U.S. exporters including the highest award in the International Trade Administration, the Bronze Award in 2002 for leading the Western Hemisphere Team in expanding U.S.-Mexico border trade, the Under Secretary Customer Service Award in 2005, and Team Leader of the Year in 2001. Julia holds a Masters Degree in International Affairs from the American University and a Bachelors Degree from Santa Clara University.

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Captain Paul S. Rouffaer RNLN is Deputy Project Manager to the NATO SEASPARROW Surface Missile System. Commander Rouffaer was national deputy for Belgium and the Netherlands, NATO SEASPARROW Project Office, before his promotion to Captain in September 2008. From August 2003 to July 2007 Commander Rouffaer served as the International Program Manager for the German-Netherlands Program Management Team (PMT) for Maritime Theater Ballistic Missile Defense. Close cooperation of the PMT with AEGIS BMD Directorate and industry resulted in HNLMS Tromp to be the first European navy ship to participate in a US Maritime Ballistic Missile Defense exercise late 2006, successfully detecting and tracking ballistic targets. During this period Commander Rouffaer served as the Netherlands' National Point of Contact to the international Maritime Theater Missile Defense Forum, contributing to the efforts of four different multinational working groups to achieve international interoperability in the area of maritime missile defense within the framework of the eight-nation (AT/CA/GE/IT/NE/SP/UK/US) Maritime Missile Defense MOU.

Gary Stanley is the President of Global Legal Services, PC, a Washington, DC-based law firm focusing on trade compliance and other international business issues. Mr. Stanley represents, among others, numerous U.S., Canadian, and European companies on defense export control issues. He has provided training on U.S. export and re-export controls to Russian Government export control officials and various agencies of the Government of Canada, including the Canadian Department of National Defence, Canadian Department of Foreign Affairs and International Trade, and the Canadian Space Agency. Besides representing private companies, Mr. Stanley received his undergraduate degree from Emory University in 1975 and his law degree from Harvard Law School in 1978.

Dr. Jennifer Stewart is the Director General, Washington DC Region of the Department of Public Works and Government Services Canada (PWGSC) and Counsellor for Defence Procurement at the Canadian Embassy in Washington. Dr. Stewart's office also supports the PWGSC International Cooperation Initiative, which facilitates knowledge and best practice sharing between Canada and the U.S. in the area of common services. Dr. Stewart is the current Chairman of the Foreign Procurement Group, a network of 25 countries who participate in the US Security Assistance Program. Dr. Stewart joined the Public Service in 1980. During her career, she has held various executive positions including Director, Human Resources Programs, PWGSC; Senior Program Advisor, Central Region, Department of Supply and Services (DSS); and Director of Evaluation, DSS. Dr. Stewart has a Ph.D. in English and Philosophy from McGill University.

Dr. Sam J. Tangredi, is the Director of San Diego Operations for the planning-consulting firm Strategic Insight LTD. A Captain, U.S. Navy retired from active duty, Tangredi's last military assignment was as the first Director of the Strategic Planning & Business Development Directorate (NIPO-03) of the Navy International Program Office, the Department of the Navy's security assistance and technology transfer organization, where he directed the prioritization of security cooperation with partner nations. His preceding assignment was as U.S. Defense and Naval Attaché to Greece. A surface warfare officer, he commanded USS HARPERS FERRY (LSD-49). He also served in the Pentagon as Special Assistant and Speechwriter to the Secretary of the Navy, and as Head of the Strategy and Concepts Branch in the Office of the Chief of Naval Operations. He earned a PhD in International Relations, and has published three books, the latest being a study of the 2010-2035 future security environment entitled "Futures of War". His latest article (co-authored) was "Acquisition Reform the Meyer Way" in the December 2010 U.S. Naval Institute "Proceedings".

George "Guy" Thomas is the Science & Technology Advisor for the National Office of Global Maritime Situational Awareness (OGMSA), chartered by the White House to lead the execution of a major part of the National Strategy for Maritime Security (NSMS). He also co-chairs the National Maritime Awareness Technology sub-committee (NMATS). Guy has been part of the international Maritime Domain Awareness (MDA) effort since its inception, writing the initial draft (November 2001) of what is now the National Concept of Operations for MDA. Retired from the Navy, he led intelligence collection teams on ships, planes and submarines involved in classified operations. He was the first person in the Navy awarded Air Force wings. He also qualified for their Space badge and was among the first designated as a Navy space operations sub-specialist. He subsequently conducted military related research at the Naval War College and Johns Hopkins' Applied Physics Lab. taking early retirement from there to take his current position.

Matthew Warren is the Director, Pacific Armaments Cooperation in the Office of the Under Secretary of Defense (Acquisition, Technology and Logistics). His Directorate is the Department of Defense focal point for cooperation in defense equipment acquisition with nations in Asia, the Pacific, the Americas, Africa and the Middle East. He has served in international defense equipment-related positions in the Pentagon since 2000. After graduating from the University of Dayton in 1984 (B.S. in Business Management and Marketing), he was commissioned as a Field Artillery Second Lieutenant in the US Army. In 1992, after returning from Iraq, he

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was selected to be an Army Acquisition Corps officer and served in various program management assignments over the next 13 years that included Weapons System Manager Forward Repair System – Heavy, Assistant Project Manager (APM) Aerostat Joint Project Office, APM Communication and Intelligence Systems, Department of Army (DA) Chief, Intelligence & Electronic Warfare Systems and Deputy Director, Armaments Cooperation in the Office of the Deputy Assistant Secretary of the Army (Defense, Exports and Cooperation).

David Whiteree is Chairman of IDEEA, Inc., a Virginia company founded in 1985. He is Chief Executive and Founder of the ComDef series of exhibitions and symposia. IDEEA, Inc. is a full service international business development and marketing company established in Washington DC. Mr. Whiteree is founder/publisher of “Common Defense Quarterly”.

Quentin Whiteree has been President and Chief Operating Officer of IDEEA, Inc. since 1 January, 1999. Prior to this, he was Vice President of the company, responsible for business focus, with an emphasis on emerging information and computer tech-

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Dennis Wisnosky is the Chief Architect and Chief Technical Officer of the Business Mission Area within the Office of the Deputy Chief Management Officer, U.S. Department of Defense. Mr. Wisnosky is responsible for providing expert guidance and oversight in the design, development, and modification of the federated architectures supporting the Department's Business Mission Area. This role incorporates oversight of the DoD Business Enterprise Architecture (BEA) - the corporate level systems, processes, and data standards that are common across the DOD, in addition to the business architectures of the services and defense agencies. Mr. Wisnosky also serves as an advisor on the development of requirements and extension of DoD net-centric enterprise services in collaboration with the office of the DOD Chief

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